



A Joint Purchasing Program For Local Government Agencies

SPC Announces New Telecommunications Contract with Granite Government Solutions!

The SPC is pleased to announce the award of Telecommunications Services Contract (#205) to Granite Government Solutions, Quincy, MA for one year with 4 possible, one-year contract extensions. The contract is effective December 1, 2021 through November 30, 2022.

Granite is a \$1.65 billion dollar corporation that provides voice, data and other related communications products and services to multi-location businesses and governmental agencies throughout the United States and Canada. Granite furnishes services to more than two-thirds of the Fortune 100 companies in the United States, and 1.75 million voice and data lines under management. It is a privately held company, with no outside investors and has zero debt.

Granite will help simplify and manage local and long-distance phone services with a single point of contact and one invoice for all locations. Granite provides a full range of advanced communications solutions, including Internet Access, SD-WAN, Wireless WAN, Hosted PBX, SIP Trunking, Mobile Voice and Data, Mobile Device Management, Managed Security and Network Integration, all in a single, seamless solution.

Granite's public sector contracts include:

- Virginia Broadband Services Contract
- Arkansas Broadband Services Contract
- South Carolina Local Telecommunications Services Contract
- New Mexico Local Exchange Carrier Service
- New Mexico Long Distance Service
- Oklahoma Telecommunications Services
- Louisiana Long Distance Services
- Vermont Telecommunications Services
- Illinois Ethernet Services
- South Carolina Ethernet Services
- US Educational Technology Purchasing Alliance (USETPA) Approved Vendor
- Pennsylvania Department of General Services COSTARS Approved Vendor
- State of Louisiana State Implementation Plan (SIP)
- State of New York
- NCPA
- State of California Multiple Award Schedules (CMAS)

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The SPC/Granite contact is Senior Sales Executive – IL Government & Education Frank M Ventrella, 630-649-0823 or FVentrella@granitenet.com. Granite Customer Service is available 24/7/365 at 866-847-5500 where you will always receive a human response.

In the meantime, the SPC/Peerless Network (formerly Call One) second contract extension (Contract #188) remains in effect through May 31, 2022, unless either party terminates the Agreement upon sixty (60) days prior written notice to the other party. Peerless will continue to provide services to SPC members under the terms of their individual customer agreements, so the SPC shall continue to support our members by keeping the Peerless contract in effect. For questions about Peerless, please continue to contact your Peerless sales representative, or Director of Account Management Alex Sondgerath, 312-681-8313 or asondgerath@peerlessnetwork.com.

We look forward to rolling out the new Telecommunications Contract with Granite Government Solutions and will provide additional information in the near future.

For questions or additional questions, please contact NWMC Purchasing Director Ellen Dayan at 847-296-9200, ext. 132 or edayan@nwmc-cog.org.

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