



A Joint Purchasing Program For Local Government Agencies

October 17, 2017

SNI Solutions, Inc.
Mr. Mike Bellovics
President
205 N. Stewart Street
Geneseo, IL 61254

Dear Mr. Bellovics,

This letter is to inform you that the Suburban Purchasing Cooperative (SPC) Governing Board has agreed to award the second of three (3) possible one-year contract extensions on the 2017-18 Natural Deicing Products Contract #153 with SNI Solutions, Inc., Geneseo, IL with requested price increases from November 11, 2017 through November 10, 2018. The SPC reserves the right to extend this contract for one additional one-year term upon mutual agreement of both the vendor and the SPC on a negotiated basis.

Product	Material Only			Delivered < 50 Miles			Delivered > 50 Miles		
	2017	2018	%	2017	2018	%	2017	2018	%
350 gal tote	\$3.10	\$3.10	N/C	\$3.60	\$3.60	N/C	\$3.85	\$3.85	N/C
3000 gal	\$1.35	\$1.55	12.9%	\$1.47	\$1.68	12.5%	\$1.60	\$1.78	10.1%
4500 gal	\$1.30	\$1.50	13.3%	\$1.38	\$1.58	12.7%	\$1.48	\$1.68	11.9%
Option-Biomet AG64	\$1.60	\$1.75	8.6%	\$1.70	\$1.85	8.1%	\$1.75	\$1.90	7.9%

We look forward to having another productive year working with Sicalco Ltd. Please sign and date this agreement below, retaining copies for your files and returning the original to my attention.

Sincerely,

Ellen Dayan, CPPB
Purchasing Director, NWMC

Ellen Dayan 10/17/2017
Northwest Municipal Conference

- approval DATE 11/11/18

10/17/17

Michael Bellovics
SNI Solutions, Inc.

DuPage Mayors & Managers Conference
1220 Oak Brook Road
Oak Brook, IL 60523
Suzette Quintell
Phone: (630) 571-0480
Fax: (630) 571-0484

Northwest Municipal Conference
1600 East Golf Rd., Suite 0700
Des Plaines, IL 60016
Ellen Dayan, CPPB
Phone: (847) 296-9200
Fax: (847) 296-9207

South Suburban Mayors And Managers Association
1904 West 174th Street
East Hazel Crest, IL 60429
Ed Paesel
Phone: (708) 206-1155
Fax: (708) 206-1133

Will County Governmental League
3180 Theodore Street, Suite 101
Joliet, IL 60435
Cherie Belom
Phone: (815) 729-3535
Fax: (815) 729-3536