



# A Joint Purchasing Program For Local Government Agencies

October 31, 2018

Mr. P.J. Foster  
Vice President, Sales  
Foster Coach Sales, Inc.  
PO Box 700, 903 Prosperity Drive  
Sterling, IL 61081

Dear Mr. Foster,

This letter is to inform you that the Governing Board of the Suburban Purchasing Cooperative has approved the first of four (4) contract extensions on the SPC 2019 Type I Additional Duty Ambulance Contract #174 to Foster Coach Sales Inc. for Horton Emergency Vehicles. In addition, the price increases have been approved and the Ford F-550 V-10 gasoline chassis with a 47A Ambulance Prep Package has been added as an alternate lower cost chassis.

<u>Chassis</u>	<u>2018 Price</u>	<u>2019 Price</u>
2019 Ford F550 4x4 per Specification	\$278,373.00	\$287,420.00
Alternate Chassis #1 2020 Freightliner M2	\$299,834.00	\$309,579.00
Alternate Chassis #2 2020 International MV607	\$302,116.00	\$311,935.00
New Item:		
Alternate Chassis #3 Ford F-550 V-10 gasoline chassis with 47A Ambulance Prep Package at \$7,650.00 less than the Ford F-550 4x4 Diesel per standard specification		\$279,770.00

With acceptance of this contract extension, Foster Coach, Sterling, IL agrees to all terms and conditions set forth in the specifications contained within the Request for Proposals to which you responded. The duration of the contract extension is January 1, 2019 through December 31, 2019. The SPC reserves the right to extend this contract for up to three (3) additional one-year terms upon mutual agreement of the both the vendor and the SPC on a negotiated basis.

Foster Coach Sales Inc., Sterling, IL will handle all billing. Each ambulance will be assessed an administrative fee of \$750.00 per ambulance for members and \$1,000.00 per ambulance for non-members, which shall be paid directly by the vendor to the SPC on a quarterly basis.

**DuPage Mayors & Managers Conference**  
1220 Oak Brook Road  
Oak Brook, IL 60523  
Suzette Quintell  
Phone: (630) 571-0480  
Fax: (630) 571-0484

**Northwest Municipal Conference**  
1600 East Golf Rd., Suite 0700  
Des Plaines, IL 60016  
Ellen Dayan, CPPB  
Phone: (847) 296-9200  
Fax: (847) 296-9207

**South Suburban Mayors And Managers Association**  
1904 West 174<sup>th</sup> Street  
East Hazel Crest, IL 60429  
Kristi DeLaurentiis  
Phone: (708) 206-1155  
Fax: (708) 206-1133

**Will County Governmental League**  
3180 Theodore Street, Suite 101  
Joliet, IL 60435  
Cherie Belom  
Phone: (815) 729-3535  
Fax: (815) 729-3536

The SPC looks forward to a productive year working with Foster Coach Sales, Inc., Sterling. Please sign and date this agreement below, retaining copies for your files and returning the original to my attention.

Sincerely,

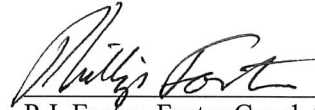


Ellen Dayan  
Purchasing Director  
Northwest Municipal Conference



\_\_\_\_\_  
Ellen Dayan, NWMC

10.31.18  
Date



\_\_\_\_\_  
P.J. Foster, Foster Coach Sales

10/31/18  
Date

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