

2018 Ford Explorer Base

4-Door FWD

Contract #160



ROESCH FORD COMMERCIAL TRUCK CENTER

Brian Kilduff

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630-279-6000 X2245

www.roeschford.com

SUBURBAN PURCHASING COOPERATIVE (SPC) RFP #160

2018 Ford Explorer 4 Door FWD

Plus Option Packages and Other Options

2018 Ford Explorer 4 Door FWD

STANDARD EQUIPMENT

Dealer Agrees to Furnish Price/Total Bid as Specified

with All Standard Equipment Below with No Deletions

\$ 24,649.00

MECHANICAL

- Engine – 3.5L Ti-VCT V6
- Four-Wheel Disc Brakes with Anti-Lock Brake System (ABS)
- Transmission – 6-Speed Automatic with SelectShift® Capability

EXTERIOR

- 18.6 Gallon Fuel Tank
- Black – Molded-in-Color
 - Door Handles
 - Lower Bodyside Cladding (Black-Painted Insert)
 - Wheelip Molding
- Body-Color
 - Bumpers, Front and Rear (Body-Color Upper, Black Lower)
 - Spoiler
- Chrome Liftgate Appliqué
- Configurable Daytime Running Lamps (DRL) (Activates LED Low Beam Headlamps with Courtesy Delay)
- Easy Fuel® Capless Fuel Filler
- Front Air Curtain

- Grille – Dark Foundry Gray Mesh Insert with Chrome Bars
- Laminate Glass – Front-Row Side Windows
- LED Taillamps
- Privacy Glass – Second Row, Third Row and Liftgate
 - Rear Bumper Step Pad – Molded-In-Color Black
- Roof-Mounted Antenna
- Roof-Rack Side Rails – Black
- Tires
 - P245/60R18 All-Season (A/S) BSW
 - Mini Spare
- Wheels – 18" Five-Spoke Sparkle Silver-Painted Aluminum
- Wipers
 - Windshield – Variable Intermittent/Continuous
 - Rear Window – Single-Speed Intermittent/Continuous

INTERIOR/COMFORT

- Black Metallic Center Stack
- Center Floor Console – Front
 - Armrest

- Storage Bin with Lid
- Climate Control
- Cabin Particulate Air Filter
- Manual Single Zone
- Rear Auxiliary Controls
- Cruise Control
- Cupholders – 10
- Dark Galvano Instrument Panel and Appliqués, Door/Interior Trim and Appliqués
- Door-Sill Scuff Plates, Front and Rear – Black Molded-in-Color (MIC), embossed with “EXPLORER”
- Driver and Front Passenger Seat Back Map Pockets
- Driver’s Side Footrest
- Floor Mats – Color-Keyed Carpet, Front and Rear
- Grab Handles – Front-Passenger; Second Row – two (2), includes Coat Hooks
- Illuminated Visor Vanity Mirrors (Driver and Front Passenger)
- Instrument Panel Cluster
- 4.2" Productivity Screen
- Message Center
- Outside Temperature Display
- Trip Computer
- Leather Gear Shift Knob
- Lighting
- Front Overhead Console Mounted Map Lights
- Illuminated Entry System with Courtesy Lamp Delay
- Rear Cargo Area Light
- Second and Third Row Dome Lights
- Locking Glove Box
- Overhead Console with Sunglasses Storage
- Powerpoints (12V) – four (4)

— Front row; one (1) in Media Hub, one (1) in front center console

— Second row; one (1) in rear section of center console

— Rear Cargo Area; one (1)

INTERIOR/COMFORT (continued)

● Seats

— Cloth

— Front Row Buckets

— 8-way Power Driver’s Seat (includes Power Lumbar and Manual Recline)

— 4-way Manual Front Passenger (includes Manual Recline)

— Second Row – 60/40 Split-Fold-Flat and Reclining Bench (Manual fore/aft adjustable seat on “40” section only)

— Third Row – 50/50 Split-Fold-Flat

● Steering Column – Manual Tilt/Telescoping

● Steering Wheel Mounted Features

— 5-Way Controls

— Audio Controls

— Cruise Controls

● Windows, Power – Front One-Touch-Up/Down Feature (door mounted controls)

SAFETY/SECURITY

● AdvanceTrac® with RSC® (Roll Stability Control™)

● Airbags

— First Row: Driver and Passenger Dual-Stage Front, Front-seat Side and Passenger Knee

— All Rows: Safety Canopy® Side-Curtain with Rollover Sensor

Note: The Inflatable Rear Safety Belts (Second Row Outboard Seating Positions) feature is available on all series.

● Center High-Mounted Stop Lamp (CHMSL)

● Curve Control

- Day/Night Rearview Mirror – Manually Adjustable
- Door Locks, Power
 - Autolock/Autounlock
 - Child-Safety Rear
- Head Restraints
 - Four-Way Manually Adjustable Driver and Front-Passenger (Two-way up/down when Dual-Headrest DVD Entertainment System (50S) is ordered)
 - Two-Way Manually Adjustable Second and Third Row (Left and Right; Second Row Center Head Restraint is fixed position)
- Headlamps
 - LED Low Beams with Courtesy Delay
 - Halogen Reflector High Beams
 - Wiper-Activated
- Hooks
 - Cargo Net – Four (4)
 - Load Floor Tie-Down – Four (4)
- Individual Tire Pressure Monitoring System (ITPMS)
- LATCH (Lower Anchors and Tether Anchors for Children) on Second Row Outboard and Third Row Passenger Side Seating Positions
- ☒ Mirrors, Sideview – Power/Heated Glass, Manual-Folding with Integrated Blind Spot Mirrors and Black Molded-in-Color Caps
- MyKey®
- Personal Safety System™1
- Rear View Camera with Backup Assist Grid Lines and Washer
- Rear-Window Defroster and Washer
- Safety Belts
 - Front Row – Belt-Minder® (Front Safety Belt Reminder)
 - Front Row – Adjustable Height
 - Second Row – Outboard and Center Seat Shoulder

- Third Row – Outboard
- SecuriLock® Passive Anti-Theft System (PATS) (Explorer Base Series Only)
- SOS Post-Crash Alert System™
- Trailer Sway Control

DRIVER ASSIST TECHNOLOGY

- Headlamps – Autolamp (Automatic On/Off)
- Hill Start Assist
- SYNC®
 - Enhanced Voice Recognition Communications and Entertainment System
 - 911 Assist®
 - 4.2" LCD Screen in Center Stack
 - AppLink®
 - Smart-Charging Multimedia USB Port in Media Hub – One (1)

FUNCTIONAL

- 3.39 Non-Limited-Slip Rear Axle (FWD)
- 58 AH Battery (72AH with 2.3L I-4 EcoBoost® Engine)
- Audio
 - AM/FM Stereo
 - MP3 Capable
 - Six (6) Speakers
 - Speed-Compensated Volume
- Battery Saver
- Compass
- Electric Power-Assisted Steering (EPAS)
- Front and Rear Stabilizer Bars
- Independent Front and Rear Suspension
- Intelligent Oil-Life Monitor®
- Keyless-Entry Integrated Key Transmitter Remotes – Two (2)

4WD MODELS INCLUDE:

- Front Recovery Hooks
- Intelligent 4WD
- Terrain Management System™

Destination & Delivery Charges Included

Year 36,000 Mile Limited Bumper to Bumper Warranty

5 Year 60,000 Powertrain Warranty

Delivery Within 50 Miles of Dealership

2018 EXPLORER XLT

STANDARD EQUIPMENT

Includes all Base standard equipment, plus:

MECHANICAL

- Heavy-Duty Front Brake Calipers (Rear are Standard Duty)

EXTERIOR

- Door Handles – Body-Color
- Grille – Foundry Gray-Painted Mesh Insert with Chrome Bars
 - LED Signature Lighting
- Lower Bodyside Cladding – Black with Chrome Accent
 - Roof-Rack Side Rails – Silver
- Skid Plate Elements, Front and Rear – Silver-Painted
 - Wheels
 - 18" Five-Spoke Sparkle Silver-Painted Aluminum (FWD only)
 - 18" Five-Split-Spoke Sparkle Silver-Painted Aluminum (4WD only)²

INTERIOR/COMFORT

- Galvano Instrument Panel and Appliqués, Door/Interior Trim and Appliqués
 - Seats
 - Unique Cloth
 - 10-way Power Driver's (includes Power Lumbar and Recline)
 - 6-way Power Passenger (includes Manual Recline)
 - Second Row Armrest
- Steering Wheel – Leather-Wrapped

SAFETY/SECURITY

- Perimeter Alarm

DRIVER ASSIST TECHNOLOGY

- Hill Descent Control™ (4WD Only)
 - Reverse Sensing System

FUNCTIONAL

- 72 AH Battery
- Audio – SiriusXM® Radio

Note: Includes a six (6)-month prepaid subscription. Service is not available in Alaska and Hawaii.

Note: SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

- Intelligent Access with Push-Button Start
 - SecuriCode™ Keyless-Entry Keypad

4WD MODELS INCLUDE:

- Hill Descent Control™

2018 EXPLORER LIMITED

STANDARD EQUIPMENT

Includes all XLT 202A content, plus:

MECHANICAL

- Engine – 2.3L I-4 EcoBoost®
- Heavy-Duty Rear Brake Calipers

EXTERIOR

- Chrome
 - Door Handles
 - Roof-Rack Side Rails
- Grille – Bright Silver Painted Mesh Insert with Chrome Bars
 - Hands-Free, Foot-Activated Liftgate
- Rear Bumper Step Pad – Molded-In-Color Black with Bright Chrome Surround
- Tires – P255/50R20 All-Season (A/S) BSW
- Wheels – 20" Premium Luster Nickel-Painted Aluminum

INTERIOR/COMFORT

- Ambient Lighting
- Door-Sill Scuff Plates with Bright Inserts, Front and Rear
- Multi-Piece Satin Chrome with Rose Wood Film Accent Appliqués
- Remote Control Front Windows (vents Moonroof, when equipped)
 - Seats
 - Perforated Leather Seating Surfaces
 - Front Heated and Cooled
 - Memory Driver's Seat
- Second Row Armrest and Dual Cupholders
 - Second Row Heated

— Third Row PowerFold® (folds flat)

- Steering Column – Power Tilt/Telescoping

SAFETY/SECURITY

- Mirrors, Sideview – Power-Folding with Autofold, Power and Heated Glass, LED Turn Signal Indicators, Security Approach Lamps, Driver/Passenger Side Memory, Integrated Blind Spot Mirrors and Body-Color Caps (Integrated Blind Spot Mirrors not included when equipped with BLIS®. All other features/functions remain the same when equipped with BLIS®.)

FUNCTIONAL

- 72 AH Battery
- 110V/150W AC Power Outlet (replaces the Powerpoint Port on the rear side of the Center Floor Console)
 - Audio
 - 12-Speaker, 390-Watt Audio System from Sony®
 - HD Radio™
 - CD Player
- Dual Second Row Smart-Charging USB Ports
- Front 180-Degree Camera with Split View and Washer
 - Universal Garage Door Opener (UGDO)
 - Voice-Activated Touchscreen Navigation System with Pinch-to-Zoom Capability, SiriusXM Traffic and Travel Link®

Note: SiriusXM Traffic and Travel Link® includes a five (5)-year prepaid subscription. SiriusXM Traffic and Travel Link® service is not available in Alaska or Hawaii.

Note: SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at

then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

SUBURBAN PURCHASING COOPERATIVE				
CONTRACT # 160				
2018 FORD EXPLORER 4-DOOR 4X4				
PRICING WORKSHEET				
			DEALER AGREES TO FURNISH PRICE/TOTAL BID AS SPECIFIED WITH ALL STANDARD EQUIPMENT	
			2018 MY EXPLORER 4-DOOR FWD - BASE VEHICLE (100A)	\$24,649.00
	K8B		EXPLORER 4-DOOR 4X4 BASE (100A)	\$27,578.00
	K7D		EXPLORER XLT FWD NON-EMERGENCY VEHICLE (200A)	\$28,517.00
	K8D		EXPLORER XLT 4WD NON-EMERGENCY VEHICLE (200A)	\$30,729.00
			EXPLORER XLT (201A)	\$2,400.00
			EXPLORER XLT (202A)	\$4,086.00
	K7F		EXPLORER LIMITED FWD NON-EMERGENCY VEHICLE (300A)	\$35,713.00
	K8F		EXPLORER LIMITED 4WD NON-EMERGENCY VEHICLE (300A)	\$37,853.00
			EXPLORER LIMITED (301A)	\$2,400.00
			EQUIPMENT GROUP OPTIONS XLT PACKAGE	
	201A		DRIVER CONNECT PKG	\$2,400.00
			~ SYNC 3	
			- SYNC WITH MY FORD ENHANCED VOICE RECOGNITION COMMUNICATION	
			AND ENTERTAINMENT SYSTEM	
			- 8" LCD CAPACTIVE TOUCHSCREEN IN CENTER STACK WITH SWIPE CAPABILITY	

		- PINCH-TO-ZOOM CAPABILITY INCLUDED WHEN EQUIPPED WITH AVAILABLE	
		VOICE-ACTIVATED TOUCHSCREEN NAVIGATION SYSTEM	
		- APPLINK	
		- 911 ASSIST	
		- SMART CHARGING MULTIMEDIA USB PORTS - TWO (2) (ONE (1) SMART-CHARGING	
		MULTIMEDIA USB PORT REPLACES THE FRONT CENTER CONSOLE POWEPOINT PORT)	
		- TWO (2) DRIVER CONFIGURABLE 4.2" COLOR LCD DISPLAYS IN SNSTRUMENT CLUSTER	
		- AUTO-DIMING REARVIEW MIRROR	
		~ PREMIUM AUDIO SYSTEM WITH 9 SPEAKERS	
		~ REMOTE START SYSTEM	
		~ DUAL-ZONE ELECTONIC AUTOMATIC TEMPERATURE CONTROL (DEATC)	
		~ 10-WAY POWER PASSENGER SEAT (INCLUDES POWER LUMBAR AND RECLINE)	
		~ HANDS-FREE, FOOT ACTIVATED LIFTGATE	
	202A	~ FORWARD SENSING SYSTEM	\$4,086.00
		~ HEATED STERING WHEEL	
		~ COMFORT PKG	
		- LEATER SEATING SURFACES	
		- HEATED FRONT SEATS	
		EQUIPMENT GROUP OPTIONS LIMITED PACKAGE	
	301A	~ BLIS PLUS INFLATABLE REAR SAFETY BELTS PKG	\$2,400.00
		- BLIS (BLIND SPOT INFORMATION SYSTEM) WITH CROSS-TRAFFIC ALERT	
		- INFLATABLE REAR SAFETY BELTS, 2ND ROW OUTBOARD SEATING POSITIONS	
		- AUTO-DIMING DRIVER'S SIDEVIEW MIRRO	
		~ ENHANCED ACRIVE PARK ASSIST SYSTEM WITH PARALLEL PARKING, PARK OUR ASSIST,	
		REVERSE PERPENDICULAR PARKING, AND FORWARD AND SIDE SENSING SYSTEMS	
		~ LANE-KEEPING SYSTEM	
		~ RAIN-SENSING WIPERS (FRONT ONLY)	

		~ AUTO HIGH BEAM HEADLAMPS		
		~ MULTICONTOUR SEATS WITH ACRIVE MOTION (FRONT ONLY)		
		OPTIONS - POWERTRAIN		
		ENGINE 3.5L V6 STANDARD	STD	
	99H/446	2.3L I-4 ECOBOOST 6-SPEED AUTOMATIC W/OD STD LIMITED	STD	
		TRAILER TOW OPTIONS		
	52R	CLASS II TRAILER TOW PACKAGE	\$489.00	
		NOTE: NOT AVAILABLE W/ FWD (K7B);		
		4WB (K8B) REQUIRES 2.3L ECOBOOST (99H)		
	52T	CLASS III TRAILER TOW PACKAGE	\$542.00	
		NOTE: NOT AVAILABLE W/ FWD (K7B);		
		4WB (K8B) REQUIRES 3.5L V6 (998)		
		FREE STANDING OPTIONS		
	90R	INFLATABLE REAR SAFETY BELTS, 2ND ROW OUTBOARD SEATING	\$185.00	
	582	SIRIUS XM RADIO	\$185.00	
		NOTE: INCLUDES 6-MONTH PRE-PAID SUBSCRIPTION		
	16N	DEEP TRAY STYLE ALL WEATHER FLOOR MATS	\$114.00	
	153	FRONT LICENSE PLATE BRACKET	N/C	
	76R	REVERSE SENSING SYSTEM	\$261.00	
	942	DAYTIME RUNNING LAMPS	\$42.00	
	41H	ENGINE BLOCK HEATER	\$86.00	
	96R	RUNNING BOARDS	\$565.00	
	85W	REAR CARGO MAT	\$95.00	
	60T	INTERIOR CARGO COVER	\$123.00	
	60V	REAR BUMPER PROTECTOR	\$71.00	

	50N	ROOF RAIL CROSS BARS	\$132.00	
	50M	SPLASH GUARDS	\$195.00	
	65W	COLD WEATHER PKG XLT (REQ 201A)	\$619.00	
		AVAIABLE DEALER INSTALLED OPTIONS		
		RUST PROOFING	\$285.00	
		SECURE IDLE	\$250.00	
		4 CORNER STROBES	\$895.00	
		2018 SERVICE MANUAL ON CD FOR WINDOWS	\$275.00	
		UNDERCOATING	\$285.00	
		LICENSE AND TITLE "M" PLATES (NEW)	\$103.00	
		OPTIONS - WARRANTY		
		3 YEAR 100,000 MILE POWERTRAIN	\$1,455.00	
		6 YEAR 75,000 MILE PREMIUM CARE	\$1,850.00	
		7 YEAR 75,000 MILE PREMIUMCARE	\$2,270.00	
		7 YEAR 100,000 MILE PREMIUMCARE	\$2,445.00	
		5 YEAR 60,000 MILE MAINTENANCE	\$945.00	
		DELIVERY		
		WITHIN 50 MILES OF DEALERSHIP	\$0.00	
		GREATER THAN 50 MILES OF DEALERSHIP	\$100.00	
		EXTERIOR PAINT COLORS		
	G1	SHADOW BLACK	\$0.00	
	EC	CINNAMON GLAZE	\$0.00	
	GN	PLATINUM DUNE METALLIC (TRI-COAT)	\$565.00	
	J7	MAGNETIC	\$0.00	

	R3	BURGANDY VELVET METALLIC	\$375.00	
	FT	BLUE	\$0.00	
	UG	WHITE PLATIUM METALLIC	\$565.00	
	RR	RUBY RED METALLIC TINTED CLEAR COAT	\$375.00	
	UX	INGOT SILVER	\$0.00	
	YZ	OXFORD WHITE	\$0.00	
		* NEW FOR THIS YEAR		
		INTERIOR SEAT COLOR OPTIONS		
	7L	MEDIUM LIGHT CAMEL (100A PACKAGE ONLY)	\$0.00	
	8L	UNIQUE CLOTH MEDIUM LIGHT CAMEL (200-201A PACKAGE ONLY)	\$0.00	
	8W	UNIQUE CLOTH MEDIUM EBONY BLACK (200-201A PACKAGE ONLY)	\$0.00	
	BL	LEATHER SEATING MEDIUM LIGHT CAMEL (202A ONLY)	\$0.00	
	BW	LEATHER SEATING EBONY BLACK (202A ONLY)	\$0.00	
	CL	PERFORATED LEATHER SEATING MEDIUM LIGHT CAMEL (LIMITED ONLY)	\$0.00	
	CW	PERFORATED LEATHER SEATING EBONY BLACK (LIMITED ONLY)	\$0.00	
		VEHICLE TOTAL PRICE		
		\$ _____		
		QUANTITY		

		ORDER TOTAL		
		\$ _____		

Please enter the following:

Agency Name & Address

Contact Name

Phone Number

Purchase Order Number

Total Dollar Amount

Total Number of Units

Tax Exempt Number

Delivery Address

Please Submit P.O. & Tax Exempt Letter with Vehicle Order:

**Roesch Ford Commercial Truck Center
333 W. Grand Ave.
Bensenville, IL 60106
Phone: (630)279-6000
Fax: (630)451-3509**

Contact: Brian Kilduff

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[Fred Seng fredseng@roeschtrucks.com](mailto:fredseng@roeschtrucks.com)

[Patti Ferrarini pattiferrarini@roeschtrucks.com](mailto:pattiferrarini@roeschtrucks.com)

If We Have Missed An Option, Please Contact Our Office.