



# A Joint Purchasing Program For Local Government Agencies

November 15, 2016

Mr. Steve Foster  
President  
Foster Coach Sales, Inc.  
PO Box 700, 903 Prosperity Drive  
Sterling, IL 61081

Dear Mr. Foster,

This letter is to inform you that the Governing Board of the Suburban Purchasing Cooperative has agreed to award the price increase request as outlined in your request for the SPC 2017 Type I Additional Duty Ambulance Contract #133 to Foster Coach Sales Inc. /Horton Emergency Vehicles through October 1, 2017.

The 2017 prices include the addition of the 4-point harness for seating areas in the patient compartment, making it safer for the attendant in the back of the ambulance as mandated under Federal and Illinois Specifications.

CHASSIS PER SPC SPECIFICATIONS	2016 PRICE	2017 PROPOSED \$	\$ CHANGE	% CHANGE
2016 Ford F650	\$ 266,458.00	\$ 267,933.00	\$1,475.0	0.55%
2016 Ford F450 4 x 2	\$ 232,956.00	\$ 235,926.00	\$2,970.00	1.27%
2017 International 4300	\$ 266,475.00	\$ 267,907.00	\$1,432.00	0.54%
2017 Freightliner M2	\$ 260,385.00	\$ 263,930.00	\$1,775.00	0.68%
2016 Dodge D4500	\$ 244,706.00	\$ 245,611.00	\$905.00	0.37%
2016 Ford E450 Cutaway	\$ 208,019.00	\$ 209,099.00	\$1,080.00	0.52%
2016 Ford F550 4 x 2	\$ 233,911.00	\$ 237,016.00	\$3,025.00	1.29%

With acceptance of this contract extension, Foster Coach, Sterling, IL agrees to all terms and conditions set forth in the specifications contained within the Request for Proposals to which you responded.

Foster Coach Sales Inc., Sterling, IL will handle all billing. Each ambulance will be assessed an administrative fee of \$600.00 per ambulance for members and \$850.00 per ambulance for non-members, which shall be paid directly by the vendor to the SPC on a quarterly basis.

**DuPage Mayors & Managers Conference**  
1220 Oak Brook Road  
Oak Brook, IL 60523  
Suzette Quintell  
Phone: (630) 571-0480  
Fax: (630) 571-0484

**Northwest Municipal Conference**  
1600 East Golf Rd., Suite 0700  
Des Plaines, IL 60016  
Ellen Dayan  
Phone: (847) 296-9200  
Fax: (847) 296-9207

**South Suburban Mayors And Managers Association**  
1904 West 174<sup>th</sup> Street  
East Hazel Crest, IL 60429  
Ed Paesel  
Phone: (708) 206-1155  
Fax: (708) 206-1133

**Will County Governmental League**  
3180 Theodore Street, Suite 101  
Joliet, IL 60435  
Cherie Belom  
Phone: (815) 729-3535  
Fax: (815) 729-3536

The SPC looks forward to a productive experience working with Foster Coach Sales, Inc., Sterling for the duration of Contract 133. Please sign and date this agreement below, retaining copies for your files and returning the original to my attention.

Sincerely,



Ellen Dayan, CPPB  
Program Manager for Purchasing  
Northwest Municipal Conference



11/15/16  
Ellen Dayan, NWMC Date



11/15/16  
Steve Foster, President Date  
Foster Coach Sales

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